

# **Craig Brownlee**

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# Welcome

Today we will cover.....



Importance of sustainability



Water cooled Vs Air cooled systems



Efficiency requirements



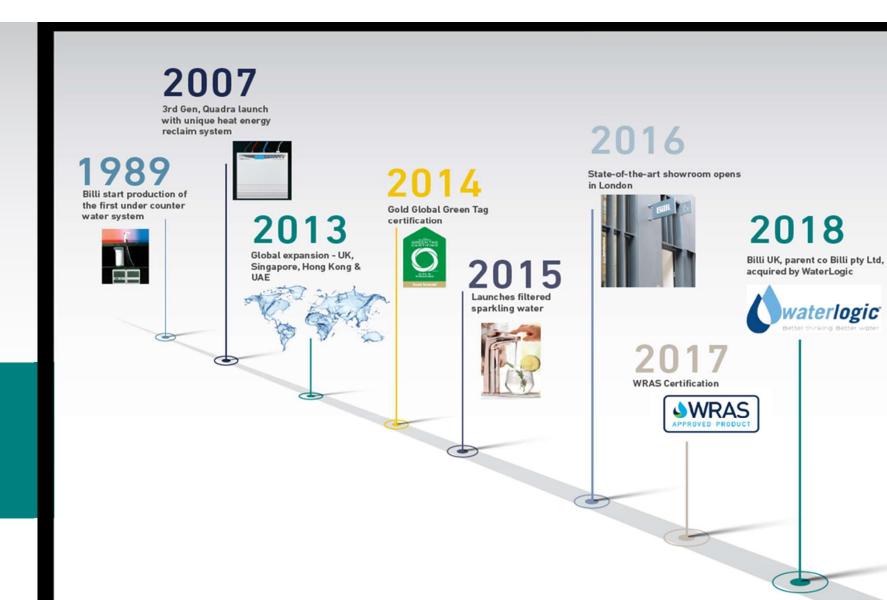
Importance of filtration, scale management and maintenance



**Industry Accreditations** 

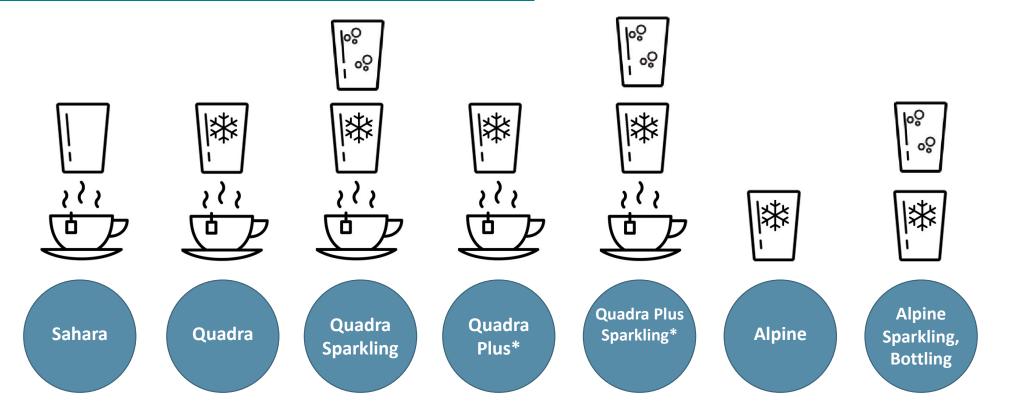


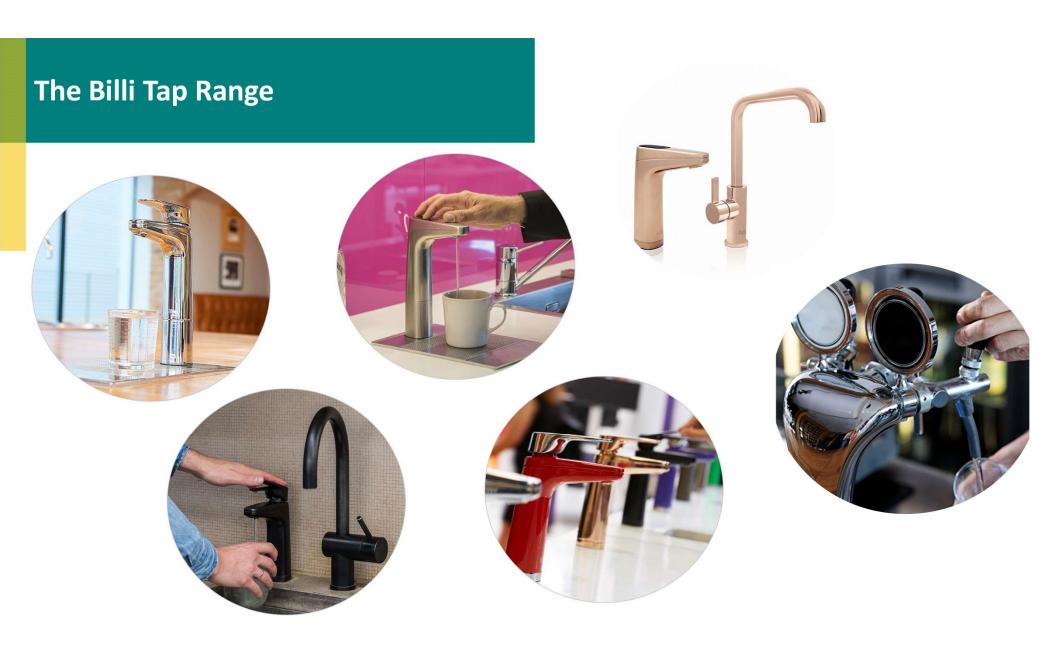
Aesthetic tea point consideration and requirements



**The Billi Story** 

## The Billi System Range





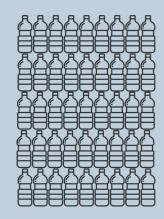


Importance of Sustainability

## Global plastic bottle production

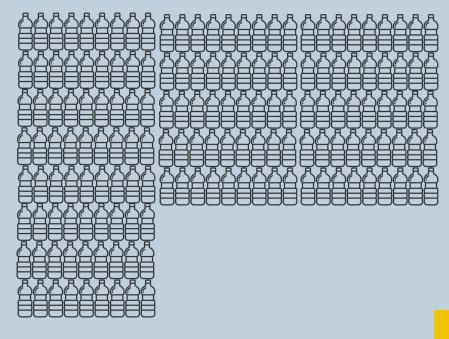
2014

311 Million Tons of plastic bottle produced globally



2050

1,124 Millions Tons of plastic bottles – estimated



2014

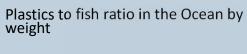
Plastics to fish ratio in the Ocean by weight







2050









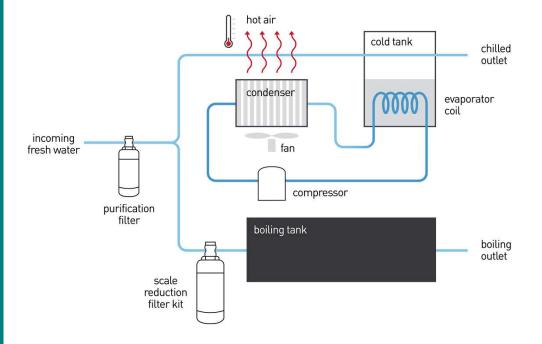


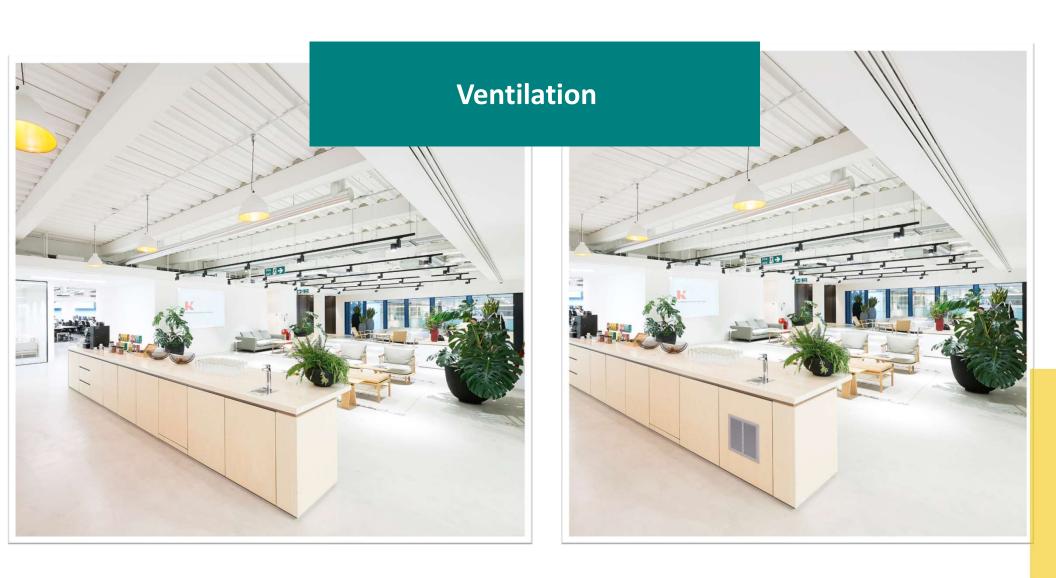


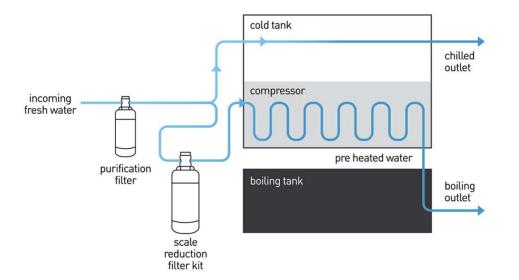
# Water cooled Vs Air cooled systems

### Air cooled systems

- Air flow system to expel heat out and draw cool air in
- Ventilation required
- Refrigerant circulatory system converting gas to liquid and back again
- Chilled water will stop working when cabinet reaches 36°C







## **Heat Exchange system**

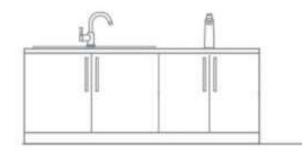
- More energy efficient in harnessing heat energy from the cooling process
- Aesthetically more appealing as no ventilation required
- Compact installation footprint
- High grade insulation specification



Efficiency requirements

## **Energy Comparison**

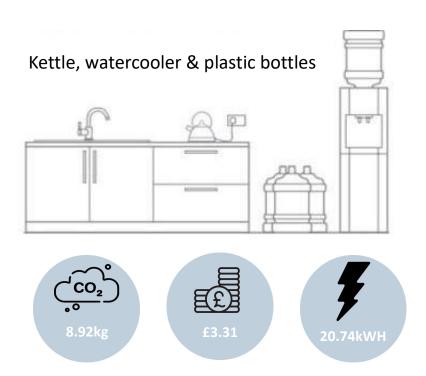
#### Under-counter water system











\*Typical 24 hour day assumes the units are in full operation mode for 12 hours, in sleep mode for 12 hours with a 10 minute warm up period.

For full data, please refer to our Energy Report on our website: <a href="www.billi-uk.com/downloads">www.billi-uk.com/downloads</a>. Costs calculated based on energy prices published by Npower in Jan 2019 (0.16p per kw)

### The trouble with kettles



\*75%

Users will boil more than they need = wasted energy

\***£68m** wasted from overfilling kettles





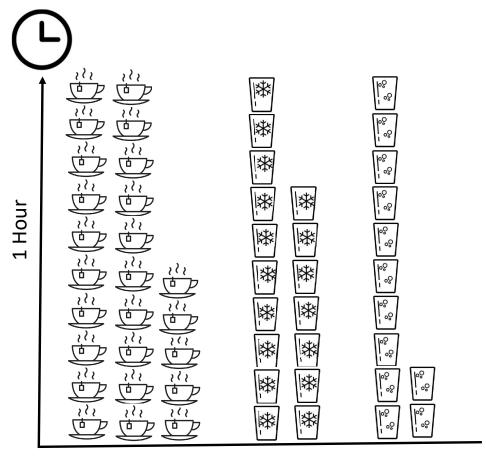
\*\*4 Days per year

wasted waiting for water to boil

\* Domestic UK

\*\* Commercial UK

### The Billi undercounter solution



Boiling 250 Cups

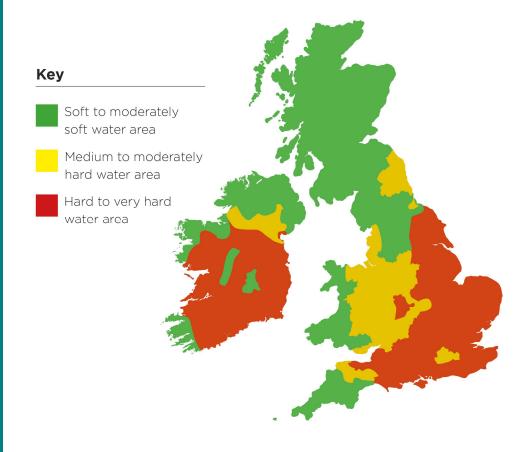
Chilled 175 Cups Sparkling 120 Cups



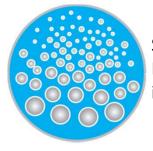
Importance of scale management, filtration and maintenance

## Hard water and limescale

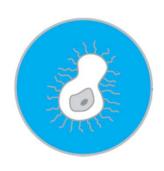
- Limescale is a deposit of calcium carbonate
- Hard water results in the build-up of scale and is present in over 60% of the UK and Ireland
- Scale build-up damages the performance, efficiency and lifespan of products
- Taste and appearance of drinks can be affected by scale



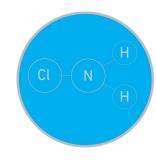
### Five Stage Filtration



SEDIMENTS
Filter out particles
in the water



BACTERIA Kills harmful bacteria such as giardia and cryptosporidium



CHLORAMINE Filtered from the water



CHEMICAL Removes 99.9% of chemicals such as chlorine and ammonia



MINERAL Enables minerals to flow through the appliance without scale build-up



# Maintenance and service considerations

- Manufacturers Warranty usually 24 months
- Maintenance: scheduled or un-scheduled (adhoc)
- Limiting Down Time
- Response Time: how quickly can the tech team respond?
- First Time Fix: resolve the issue at first attempt



## Industry Accreditations

### We can help you achieve....











- The statutory requirement for flow rate must be less than 5 litres per minute.
- Automatic leak detection & in built pressure reducing valves
- Automatic time-out
- 7 day time-switch
- Splash free
- Self calibration
- Green Tag Certification

#### WRAS – Why not 100°C?

- To achieve WRAS approval in the commercial environment, you are unable to dispense water above 98°C for safety and energy efficiency
- Keeping water at 98°C reduces power consumption



Aesthetic tea point consideration and requirements

## Space

### **Undercounter Space**



Sparkling Water – 600mm





Boiling and Chilled Water – 500mm

And where there is space above the counter then all options can be considered



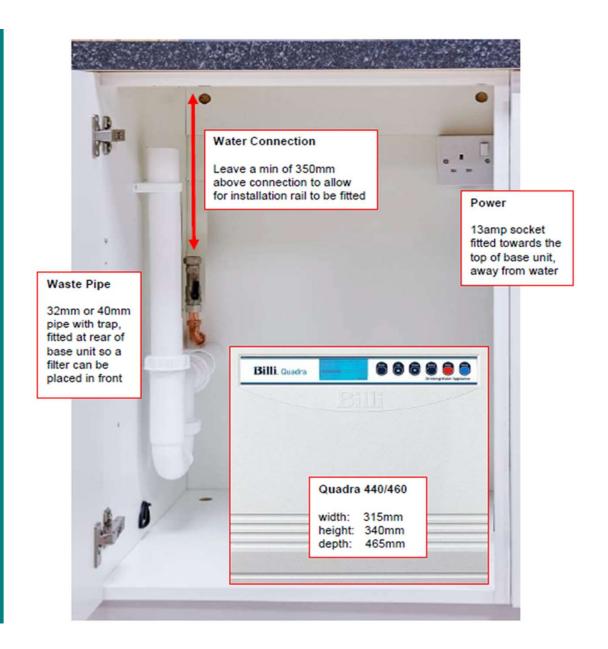
### Installation Requirements

Water connection (isolation valve terminating in a 15mm compression)

Waste pipe (32mm or 40mm upstand with trap)

Power (13amp socket)

All services must not obstruct the undercounter system Quadra



# Space

### **Undercounter Installation**



Sparkling Water – 600mm





Boiling and Chilled Water – 500mm



# Capacity

Important to understand the likely peak demand as well as the hourly demand during a typical day



How many users are there?



Demand patterns including defined breaks and drinking requirements

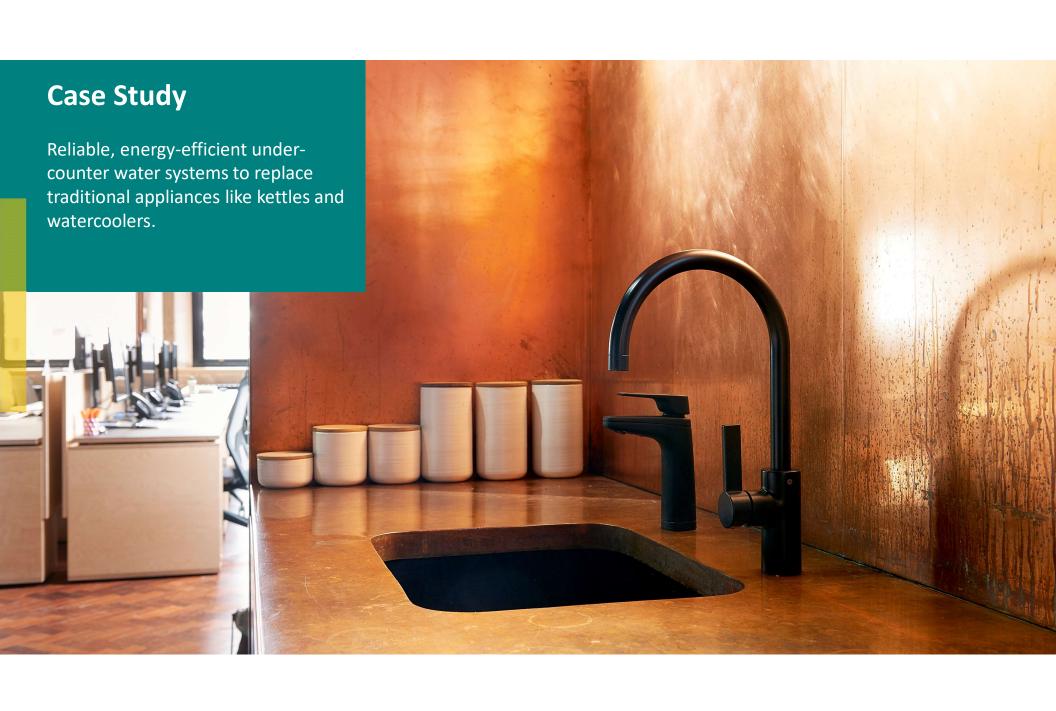


## Finish

Important to understand the aesthetics of the installation and the range of finishes available\*

\* Pantone colour matches also available











## Thank you for your time

Any questions?